

Job Vacancy Description:
Senior Project Manager and Consultant, Kenya
Reference: 20/008

1. The company

Trama TecnoAmbiental (TTA), with headquarters in Barcelona (Spain), is an international engineering and consulting firm in business since 1986 in the field of renewable energies and specialized in distributed generation and energy access for development. TTA's multidisciplinary team has extensive experience at both technical and management levels and has been exposed to many international projects all over the world.

With its more than 30 years of experience, **TTA offers a full range of cross-cutting engineering & consulting services** for all kinds of renewable energy and energy access projects, such as:

- *Consultancy in energy access and renewable energy projects (off -grid and on -grid).* Project identification and evaluation; Technical and Economic feasibility studies; Assessment of renewable energy sources, Engineering studies; Social and environmental impact assessments; Owners Engineering services; Preparation of technical specifications and bidding documents; Support during procurement; Construction supervision; Monitoring services; Operation and Management services; Project promotion and dissemination.
- *Engineering Procurement & Construction (EPC) of micro-grids.* Design, supply, installation and commissioning of micro-grid projects.
- *Energy efficiency and green buildings.* Evaluation, design and monitoring of energy efficiency projects; Energy auditing; Integration of renewable energies into buildings and green building practices.
- *Institutional, Policy and Regulatory Support.* Design of rural electrification policies, programmes, strategies and action plans; Policy development and planning; Development of business models and tariff schemes; Market potential assessments.
- *Product development.* Development of products specific for renewable energy and rural electrification projects.
- *Capacity Building.* Capacity building and specialized trainings.
- *R&D.* Publication of articles, documents, guidelines, case studies, and presentations at international conferences.

TTA is a **pioneer firm in renewable energy-based generation and solar PV Hybrid mini-grids**. At the forefront, TTA was the driving force for the implementation of the first micro-grid projects in Spain in the early 1990s, and later on applying its expertise in Latin America, Africa and the Mediterranean. TTA has implemented mini-grids as EPC contractor in Ghana, Chad, Cape Verde, Ecuador, Palestine, Morocco, etc. some of which have been operated and maintained by TTA. Having collaborated in various tasks of the International Energy Agency (IEA), TTA was awarded with the EUREC Technology Prize 2001 “for developing excellent system technology for rural electrification based on renewable energy sources, combined with an innovative, user-oriented approach for its implementation”. Furthermore, in September 2015, TTA was awarded with the Prize “Off-Grid Experts Awards” by the company Off-Grid Phaesus together with ARE (Alliance of Rural Electrification), for

excellence in the performance in the field of Off-Grid power supply, in the Category A “product” for TTA’s “Electricity Dispenser”, an advanced meter for mini-grids.

In terms of **publications**, TTA has been the main contributor of the IRENA’s Innovation Outlook: Renewable Mini-grids (2016) and is author of the World Bank’s ESMAP Benchmarking study of Solar PV mini grids investment costs (2017 & 2018). TTA’s first hand field experience in the Operations and Maintenance of Mini-grids has been used by IRENA’s Policy Toolkit. These are just some of the latest references in which TTA has participated.

Another significant milestone in the sector is TTA’s lead organization of the **International Conference on Solar Technologies & Hybrid Mini Grids to improve energy access**, a relevant sector event conducted on October 2018 in Mallorca (Spain) and which was supported by renowned organizations such as the ESMAP, World Bank, EnDev, the GIZ or SNV.

TTA’s track record in the field of Renewable Energies and Rural Electrification is demonstrated by the extensive list of projects carried out around the globe for project developers, contractors, power utilities, governments as well as all major International Organizations such as the World Bank, IFC, UNDP, UNOPS, UNIDO, UNICEF, GEF, UNESCO, IDB, OAS, European Commission, AECID, GIZ, KfW, and other cooperation and development agencies, NGOs, local communities and individuals.

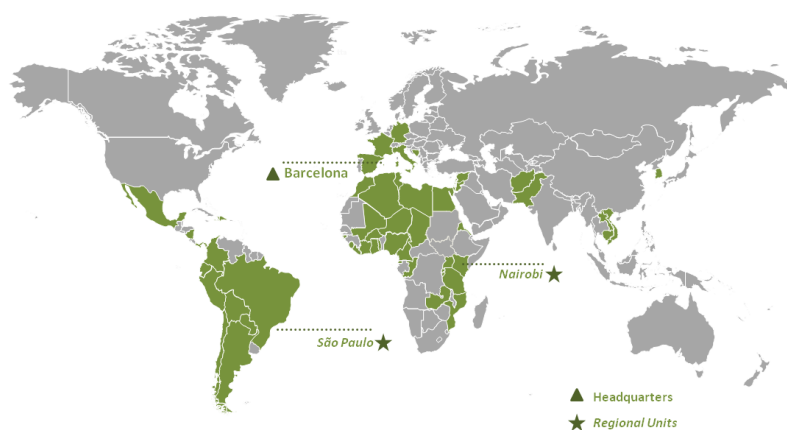


Figure 1. Countries of experience

TTA is also a member of and collaborates with the following organizations and Groups. TTA is a founding member of the **Alliance for Rural Electrification (ARE)** and TTA’s Director served as Board member for three years until 2015.



Further detailed information on the work of TTA can be found at: www.tta.com.es/en.

2. Job description

TTA is seeking a **Senior Project Manager and Consultant** to join the **Africa Unit of TTA in Kenya**. Under the supervision of the Africa Team Leaders, the Project Manager and Consultant will coordinate projects and develop innovative custom-consultancy services adapted to the project and Client needs. The nature of projects will be related to sustainable energy, including renewable energy, energy efficiency and energy access.

The Senior Project Manager and Consultant will report to the Africa Team Leaders.

3. Responsibilities

The Senior Project Manager and Consultant will work in the following areas:

Project and HR Management

1. **Overall project management:** control project timeline and budget, lead project teams and meeting deadlines, coordinate the collaboration with external partners; customer relation by participating in calls, meetings and field missions.
2. **Prepare project deliverables:** prepare technical reports and other deliverables required by the project in a timely manner and with high quality writing.
3. **Field missions.** Travel to project sites when required.
4. **Staff management:** to partially manage the human resources in the office in Nairobi, ensure workload of staff is continuous and sustainable

Technical

5. **Feasibility Studies:** conduct Project identification, Project Development, Pre-feasibility Study, Feasibility Study, Demand Study/Load Profile, Need assessment and data gathering, Techno-economic analysis, Social, Environmental, PPA, Net Metering, etc.
6. **Financial and business models and delivery schemes:** Carry out or review institutional framework analysis as well as financial and economic models, Business Model, Tariff Setting, Revenue stream definition Client Policy, Funds mobilization, Costing.
7. **Owner's engineer:** provide advisory services to Governments and to private Clients on project development, operation, and tender development and implementation. Review and evaluation of technical and financial proposals including provision of support in the negotiations with winning bidders, coordination of grant disbursements and provision of technical assistance to the winning bidders.
8. **Institutional, Policy and Regulatory Support:** develop strategic and planning documents in the field of sustainable energy, policy and regulatory frameworks, tariff setting among others.
9. **Capacity building:** prepare and deliver trainings for public and private stakeholders.

Business Development

10. **Support business development.** Support the Team Leaders and commercial department in identifying and preparing proposals.

4. Profile

The ideal candidate for this position will have the following competences:

1. **Educational Background.** A bachelors in electrical, mechanical or energy engineering. A Master's degree in engineering, economics or similar is desired. Specific education in renewable energies, energy efficiency and management, sustainable energy and/or energy access will be an advantage.
2. **Previous Work Experience.** Minimum 8 years of experience in energy is required. Minimum 5 years of experience in renewable energy is required. Experience in clean-energy mini-grids is required. Experience in other renewable energies, particularly hydro, is an added value. Previous experience in consultancy related to policy and regulation, project development and/or finance in renewable energy is required. Previous experience as owner's engineer is highly desirable.
3. **International Experience.** Experience in Kenya is required. Experience with multilateral or bilateral development agencies is highly desirable.
4. **Languages.** Fluency in English is required. Other languages will be an advantage
5. **Computer Skills.** Excellent command in Microsoft Word, Power Point and Excel are required. Experience with simulation software i.e. HOMER, PV SYST is desirable.
6. **Interests.** Passionate about sustainable energy; Motivation to travel internationally; Interest in development.
7. **Skills.**
 - Ability to work with minimum supervision
 - Ability to manage multiple projects simultaneously
 - **Problem-solver, pro-active and results-oriented**
 - Analytical skills, efficient designing and implementing of processes
 - Methodical and well organized
 - Ability and proven experience to think creatively learn quickly and develop innovative solutions involving electrical and mechanical challenges
 - Cross-cultural communication and interpersonal skills

5. Conditions

- **Salary and benefits:** From 30,000 to 35,000 EUR/year gross salary depending on qualifications of candidate.
- **Contract type:** Kenyan contract as per Kenyan laws, salary will be converted and paid in KES during contract negotiations.
- **Starting date:** Immediate
- **Position based in:** Nairobi, Kenya with travels to project sites (10 to 40%). Other locations could be considered for outstanding candidates.

Apply >> If you are interested in applying for this position, please click on the following link where you will find the procedure to follow (upload CV and fill-in form): <https://goo.gl/forms/i05SOg847G7bsybE3>